



# SIMPLIFIED SOURCING + LEAN LOGISTICS

wescoair.com

COMMERCIAL  
AEROSPACE/  
DEFENSE

AFTERMARKET/MRO

SPACE

PHARMACEUTICAL/  
HEALTHCARE

TRANSPORTATION/  
ENERGY/  
INDUSTRIAL



## CUSTOMIZABLE AND COMPREHENSIVE SUPPLY CHAIN MANAGEMENT SOLUTIONS

Wesco Aircraft is the world's leading distributor and provider of comprehensive supply chain management services to the global aerospace industry. The company also serves a variety of other market segments.

## OUR VALUE PROPOSITION

Wesco Aircraft improves customer and supplier profitability and operational performance through best practices and innovative solutions for every aspect of the supply chain.

### CUSTOMER BENEFITS



- Lower SG&A
- Reduced working capital
- Lower excess and obsolescence expense
- Improved productivity
- Supply base consolidation



- Substantial improvement in part quality
- Better on-time delivery
- Fewer stock shortages
- Lower average lead-time

### SUPPLIER BENEFITS



- Reduced finished goods inventory
- Demand identification
- Improved working capital and cash flow
- Access to more than 7,000 customers
- Lower administrative and selling costs
- Improved on-time performance
- Improved machine utilization

## STRATEGIC GLOBAL PRESENCE



We provide global sales and stocking support with 55+ locations in the following regions:

- Americas
- Europe
- Middle East
- Asia Pacific

## FOCUS ON QUALITY



- AS9100
- AS9120
- ISO 9001
- ISO 14001
- AC00-56a
- Full Traceability
- REACH

## MARKETS SERVED



- Commercial Aerospace
- Defense
- Aftermarket/MRO
- Transportation
- Pharmaceutical/Healthcare
- Energy
- Space
- Industrial
- Marine

## FACTS AND FIGURES

**565,000+**  
ACTIVE SKUS

**7,000+**  
CUSTOMERS

**5,000+**  
SUPPLIERS

**\$1.4B**  
SALES 2017

**55+**  
LOCATIONS

**2,900+**  
EMPLOYEES

**1953**  
FOUNDED

**WAIR LISTED NYSE**

PUBLICLY TRADED



**1. Industry Leader with 60+ Years of Experience**

Since 1953, Wesco Aircraft has built a strong reputation in the global aerospace industry as a leader in distribution and supply chain management solutions. Trusted by OEMs, their subcontractors and aftermarket service providers, Wesco Aircraft supports nearly all major Western aircraft platforms.

**2. Strong Inventory Position and Broad Portfolio of Products**

Wesco Aircraft offers more than 565,000 active SKUs across a range of products including hardware, chemicals, electronic products, bearings, customer designed products, and tooling. Valued at over \$700 million, this broad portfolio of on-hand inventory affords Wesco Aircraft the ability to cover an entire bill of materials for customers and provide a single-source solution for their projects.

**3. Improved On-Time Delivery and Reduced Inventory Burden**

Wesco Aircraft works with customers to develop highly customized service solutions that provide both immediate and long-term improvements, as well as operational efficiencies and total cost savings. By managing inventory on behalf of our customers, Wesco Aircraft helps improve on-time product delivery, decrease the frequency of production interruptions caused by part shortages, and reduce customers' inventory burdens.

**4. Global Footprint**

Wesco Aircraft has more than 55 locations across the Americas, EMEA and APAC—providing sales, warehousing, quality assurance, procurement and administrative support. By having physical locations in the areas where our customers operate, Wesco Aircraft supports our customers in their respective time zones and can account for the regional nuances of doing business internationally. The interconnectivity of our global operation enables us to provide scalable solutions.

**5. Risk-Reducing Quality Management System**

With significant investment in quality management technology, laboratory testing equipment and lean processes, Wesco Aircraft works tirelessly to reduce the risk of errors in our customers' supply chains. Many customers choose to outsource critical quality management functions to Wesco Aircraft, relying on our rigorous inspection process. We are certified to AS9100, AS9120, ISO 9001, ISO 1400 and AC-5600 standards and have a dedicated Quality Assurance team. We also continuously maintain a Global Quality Performance Rating of 99.9%.

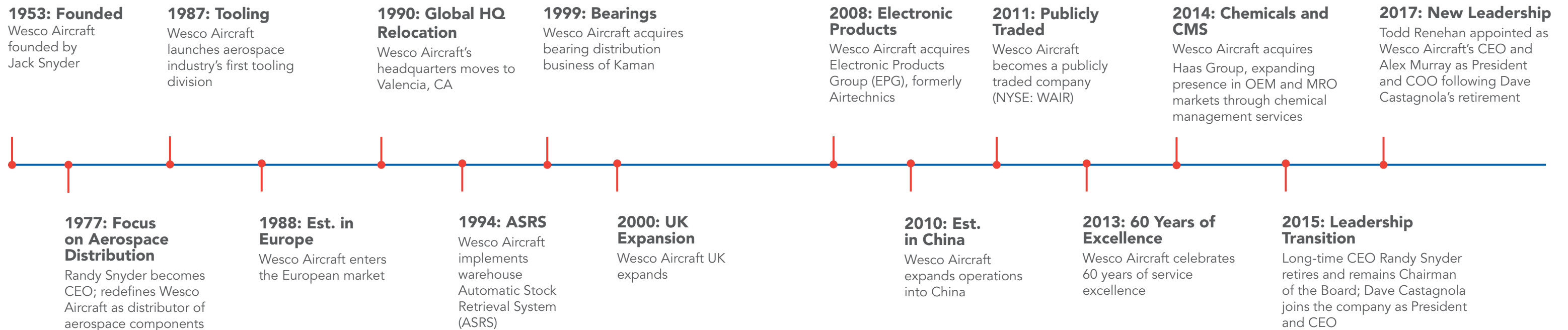
**6. Strength of Supplier Relationships**

Wesco Aircraft sources product from over 5,000 suppliers, including most major manufacturers in the industry. Our long-standing supplier relationships, scale of operations, and financial strength allow Wesco Aircraft to take advantage of steep volume-based discounts when purchasing inventory, helping to keep costs competitive. Wesco Aircraft collaborates closely with suppliers to continually add new products with the goal of becoming a true one-stop-shop for customers.

**7. Continuous Improvement Culture**

Wesco Aircraft is a champion of Continuous Improvement and Lean Six Sigma tools, regularly initiating Kaizen events to collaborate both internally and with customers/suppliers, evaluating current processes and identifying opportunities for improvement. These events result in key actions and implementation plans that provide measurable cost reductions and efficiencies for customers and suppliers.

**OUR HISTORY**



## BROAD PORTFOLIO OF PRODUCTS AND SERVICES

Wesco Aircraft's full-service approach aligns to the evolving needs of our customers. We offer a comprehensive range of cost-saving innovations by combining our vast breadth of products with our value-add supply chain services, allowing our customers to focus on their core competencies.

### COMMODITIES



#### HARDWARE

Extensive range of aerospace C-class hardware, sourced from many leading manufacturers in the industry



#### CHEMICALS

Large offering of off-the shelf items, distributed from chemical-compliant warehouses



#### ELECTRONIC PRODUCTS

Focused selection with value added services, such as:

- Interconnect assembly
- Wire cutting/respooling



#### BEARINGS

One-stop shop for your bearings requirements that meet AS/MS and OEM standards



#### CUSTOMER DESIGNED PRODUCTS AND TOOLING

- Build-to-print products
- Authorized for a wide range of aerospace tools, including swaging and cold-working tools

### SERVICES



#### VENDOR MANAGED INVENTORY (VMI)

Leverage our VMI services to reduce your cost of ownership and increase your component on time delivery



#### CHEMICAL MANAGEMENT SERVICES (CMS)

Complete lifecycle management and key efficiencies for your chemical supply chain



#### KITTING SERVICES

Customized kitting solutions to meet your needs and provide greater efficiencies to your manufacturing flow



#### TOOLING SERVICES

Manufacturer-authorized Tooling Center offers comprehensive tool life management from sourcing to maintenance and repair



#### QUALITY MANAGEMENT SERVICES

State-of-the-art quality management technology and testing equipment to improve performance and minimize risk in your product supply

### HARDWARE

- Blind and Panel Fasteners
- Bolts
- Clamps
- Collars
- Hydraulic Fittings
- Nuts
- Pins
- Washers
- Screws

### AUTHORIZED SOURCES

Accurate Bushing	Inland Machine	Permaswage
Adel Wiggins Group	J&M Products	Shur-Lok Company
Anillo Industries, Inc.	Lamsco West	SPS Technologies – T.J. Brooks
Arconic GF&R (formerly Alcoa)	LFC Industries	SPS Technologies – Greer Stop Nut
Republic Fasteners	LISI Aerospace	SPS Technologies – Jenkintown
Ateliers De La Haute-Garonne	Moeller Manufacturing	SPS Technologies – Santa Ana
Automatic Screw	Morton Manufacturing	Pilgrim Screw Corp.
B & B Specialties, Inc.	MS Aerospace	RBC
Bell-Memphis, Inc.	ND Industries	All Power
Breeze Industrial Products	Novaria	Sonic Industries
California Screw Products	Fitz Aerospace	Saturn Fasteners, Inc.
Consolidated Aerospace Mfg (CAM)	Sky Aerospace	Shimco North America
Bristol Industries, LLC	John Hassell Inc.	Stanley Engineering
Aerofit, LLC	ESNA	Helicoil
Voss Industries, Inc.	Space-Lok	Pop/Avdel
3V Fasteners Company, Inc.	Paolo Astori	Dodge
Click Bond	Parker Hannifin	Spiral
Crescent Manufacturing	Parker Seal Co.	The Young Engineers, Inc.
Esterline	PCC Fasteners	TriMas Company
Kirkhill TA	Avibank	Allfast Fastening System
GS Aerospace	Air Industries Company	Mac Fasteners, Inc.
Heartland Precision Fasteners Inc.	Cherry Aerospace	Monogram Aerospace Fasteners
Houston Precision Fasteners	Faber Enterprises	Umpco, Inc.
Huck International Inc.	Fatigue Technology Inc.	West Coast Aerospace
	PB Fasteners	

### CHEMICALS

- Adhesives
- Chemicals and Solvents
- Cleaners
- Composite Materials
- Misc/Shop Supplies
- Oils, Greases, Lubricants
- Paints and Coatings
- Sealants
- Tapes

### MAJOR MANUFACTURERS

3M	Chemtall	HyJet	PTI
AC Tech	Contec	Hylomar	Randolph
Acetone	Cor-Ban	Hysol	Royco
Aerokroil	CRC	ITW Devcon	Scotch-Brite
Aeroshell	Cytech	Jetlube	Sermatech
Airtech	Daraclean	Krylon	Sherlock Leak Detector
Akzo-Nobel	Dessicants	Krytox	Sherwin-Williams
Alodine	Dow Corning	Loctite	Simple Green
American Fiber & Finishing	Eastman / Air BP	Lord Corporation	Skydrol
Anderol	El Dorado	LPS	Sterling
Axon-Hentzen	Energizer Batteries	Lubribond	Tempo
Axon	Epoxo 88	Magnaflux	Torque Seal
Boelube	Everlube	MEK-MPK	Turco Products
Bondenite	Exxon/Mobil	Mil-Spec	Vantage/Petroferm
Bostik	Flashbreaker	Mousemilk	PD-680
Breather	GE/Momentive	Never-Seez	Velcro
Brushes	Gloves	Nitto	WD-40
Bulk Chemicals	Goodrich	Norton	Xiameter
CAAP Coat	HB Fuller	Permacel	Zip-Chem
Calibration Fluid	Henkel	Permatex	
Calla	Hexcel	Pliobond	
Castrol	Humiseal	Polyken	
Cee-Bee	Huntsman	PPG/Deft	



ELECTRONIC PRODUCTS

- Backshells and Connector Accessories
- Cable Ties
- Circuit Breakers
- Connectors (Circular, Rectangular, RF)
- Contacts
- Fuses and Fuse Holders
- Identification Products
- Indicators
- Jumper Assemblies
- Lamps and LEDs
- Meters
- Potentiometers and Resistive Products
- Relays and Relay Sockets
- Shrink Tubing, Solder Termination Sleeves, Braided Sleeving and Accessories
- Switches
- Terminals, Terminal Boards and Covers, Blocks and Splices
- Tooling
- Wire and Cable

FRANCHISED SOURCES

Advanced Micro Lites Aero Electric/Conesys AirBorn	Crouzet DRI Relays Eaton	Hellerman Tyton UK Honeywell S&C J-Tech	Positronic R&B Electronics Radiall
Amphenol Aerospace Amphenol Nexus Amphenol PCD	Cooper Bussmann Commercial Controls Electroswitch	Kissling Marathon Special Products Marl	Safran Sloan LED Sumitomo Electric
Amphenol RF Burndy Circuit Systems	E-T-A GE Lighting Glenair	Mechanical Products NKK Switches Otto	TE Connectivity Thomas & Betts (T&B) Wamco (Micro Lamps)
Cinch Connectivity Solutions Trompetter	Heinemann Hellerman Tyton	Panduit	

SPECIFICATIONS

ARINC 404	M22885	M5594	M83726	MIL-PRF-19207	MS27745	MS3109
ARINC 600	M23053	M5757	M8805	MIL-PRF-23419	MS2426X	MS310X
AS39029	M23190	M6106	MIL-C-26482 Series I	MS1400X	MS2452X	MS3117
AS5015	M24308	M6363	MIL-C-26482 Series II	MS141XX	MS245XX	MS311X
AS58091	M28750	M81659	MIL-C-26500	MS16106 - MS18152	MS25036	MS312X
AS7928	M28776	M81714/1 - M81714/67	MIL-C-38999 Series I	MS17143	MS25041	MS3320
AS81044	M32139	M81824	MIL-C-38999 Series II	MS20659	MS25089	MS3339
AS27500	M39016	M81969 I/R Tools	MIL-C-38999 Series III	MS20044	MS2524X	MS334X
AS22759	M39019	M83383	MIL-C-38999 Series III	MS21026 - MS21437	MS25361	MS336X
AS81714 Series I	M39029/1 - M39029/107	M83513	MIL-F-5372	MS22073	MS26574	MS345X
AS81714 Series II	M3950	M83519	MIL-PRF-15160	MS24000 - MS27994	MS27488	MS347X
AS85049	M5423	M83536		MS241XX	MS274XX	MS9031X
D38999/2X	M55302	M83723/69 - M83723/98		MS24245 -	MS275XX	NAS1744 - NAS1746
D38999/3X	M55629				MS276XX	
M12883					MS2893X	

BEARINGS

- Aircraft Track Rollers
- Airframe Control Ball Bearings
- Cam Followers
- Cylindrical Roller Bearings
- Journal/Sleeve Bearings
- Miniature and Instrument Bearings
- Needle Roller Bearings
- Precision Bearings
- Rod Ends
- Self-Lubricating
- Spherical Bearings
- Thrust Bearings

AUTHORIZED SOURCES

Accurate Bushing Company	McGill Precision Bearing - Ragel Beloit	Ralmark Company Roller Bearing Company (RBC)	RWG Germany GmbH - Kaman
Atlas Brass	MRC Specialty Bearings - SKF	RBC AeroStructures	Sarma Aerospace Bearings - SKF
Aurora Bearing Company	New Hampshire Ball Bearings, Inc.	Aircraft Products Inc	Schatz Bearing Corporation
Barden Bearings	Astro Division	Heim Bearings Company	Specline
Galaxy Bearing Company	HiTech Division	Industrial Tectonics Bearings Corporation	Timken
Hoover Precision Products	Precision Division	Southwest Products Company/US Bearing	Valley-Todeco Inc. - Arconic
Kahr Bearing - Sargent	NMB Technologies Corporation - Minebea	Transport Dynamics	
Kamatics - Kaman	NTN Bearing Corporation	Rollway Bearing Products - Ragel Beloit	
Kaydon Corporation - SKF	Radial Bearing Corporation		
Koyo Corporation - JTEKT			
Mayday Manufacturing			

TOOLING

- Material Removal Tools
- Fastener Installation Tools
- Spare Parts and Accessories
- Swaging of Fluid Fittings
- Cold Working Tools

AUTHORIZED SOURCES

Apex Tool Group	Systems & Rings	HS Tooling	Shur-Lok
Cleco	Assembly Tool Systems	Jiffy Air Tool	Trulok
Dotco	Huck	Kato	Zephyr Aerospace
Quackenbush	Cherry Aerospace	Makita	Lok-Fast
ATI Tools (Snap-on)	Dynabrade	Monogram	
AVK Industrial Products	Fatigue Technology	Permaswage	
Arconic Fastening	General Pneumatic	Sioux Tools	



QUALITY IS OUR PRIORITY

Wesco Aircraft works tirelessly to ensure the highest customer satisfaction in quality and delivery performance.

- Trained Quality Assurance Personnel
- State-of-the-Art Testing Equipment
- Approved by Major OEM Customers
- Full Traceability
- REACH

QUALITY MANAGEMENT PROCESSES

- Receiving and Final Inspection
- First Article Inspection Report (FAIR) and Dossier de Validation Industrielle (DVI)
- Dimensional Verification (through CMM)
- Laboratory Testing
- Risk Management
- Continuous Improvement
- On-Site, Fully Approved IATA and IMDG Packing Personnel
- Multi-Lingual Safety Data Sheet Capabilities



CERTIFICATIONS

AS9120 / ISO 9001

Valencia, California, USA  
El Segundo, California, USA  
Rancho Cordova, California, USA  
Decatur, Alabama, USA  
Foley, Alabama, USA  
Tempe, Arizona, USA  
McDonough, Georgia, USA  
Wichita, Kansas, USA  
Berkeley, Missouri, USA  
Holbrook, New York, USA  
West Chester, Pennsylvania, USA  
Nashville, Tennessee, USA  
Austin, Texas, USA  
Fort Worth, Texas, USA  
Northlake, Texas, USA  
Auburn, Washington, USA  
Kent, Washington, USA  
Mississauga, Ontario, Canada  
Lachine, Québec, Canada  
Cleckheaton, UK  
Huddersfield, UK  
Aberdeen, UK

Cambridge, UK  
Cheltenham, UK  
Crawley, UK  
Glasgow, UK  
Shannon, Ireland  
Toulouse, France  
Bremen, Germany  
Hamburg, Germany  
Bangalore, India  
Marcon, Italy  
Mielec, Poland  
Melbourne, Australia  
Shanghai, China  
Chengdu, China  
Pudong, China  
Xi'an, China  
Singapore

ISO 9001 (TOOLING)

Fort Worth, Texas, USA

AS9100 / ISO 9001

Valencia, California, USA  
Wichita, Kansas, USA  
Cleckheaton, UK  
Huddersfield, UK  
Mississauga, Ontario, CDN

ISO14001

Valencia, California, USA  
Huddersfield, UK  
Amesbury, MA, USA  
Atlanta, GA, USA  
Northlake, TX, USA  
Sacramento, CA, USA

NADCAP

(Materials Testing;  
Non-Processing)  
Valencia, California, USA

A2LA

(Mechanical Testing)  
Valencia, California, USA

PRODUCT VERIFICATION

Valencia, California, USA  
Huddersfield, UK  
Wichita, KS, USA  
Mississauga, Ontario, CDN  
Montreal, CDN

AC00-56A

Valencia, California, USA



## IN-HOUSE QUALITY LABORATORY

With our in-house quality laboratory, there is no need to outsource testing requirements. This internal quality control helps save time and cost for our customers.



Our in-house quality laboratory is NADCAP and A2LA certified to perform a variety of material tests:

- Chemical Testing
- Mechanical Testing
- Metallurgical Testing

## DELEGATED QUALITY AUTHORITY

Wesco Aircraft is a trusted partner to customers around the world and holds several Delegated Quality Authority approvals. Ask us how you can receive verified product, ready to be used on your shop floor.

### CUSTOMER APPROVALS

#### AMERICAS

Boeing  
 Ducommun  
 General Electric (GE)  
 GKN Aerospace  
 Israel Aerospace  
 Industries  
 Pratt & Whitney  
 Pratt & Whitney Canada  
 Safran Landing Systems  
 Sikorsky Aircraft  
 Corporation  
 United Launch Alliance  
 (ULA)  
 UTC Aerospace Systems

#### EMEA / APAC

Airbus  
 General Electric (GE)  
 Pratt & Whitney  
 Rolls-Royce



## AMERICAS

### USA

#### CALIFORNIA

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 Global Headquarters and  
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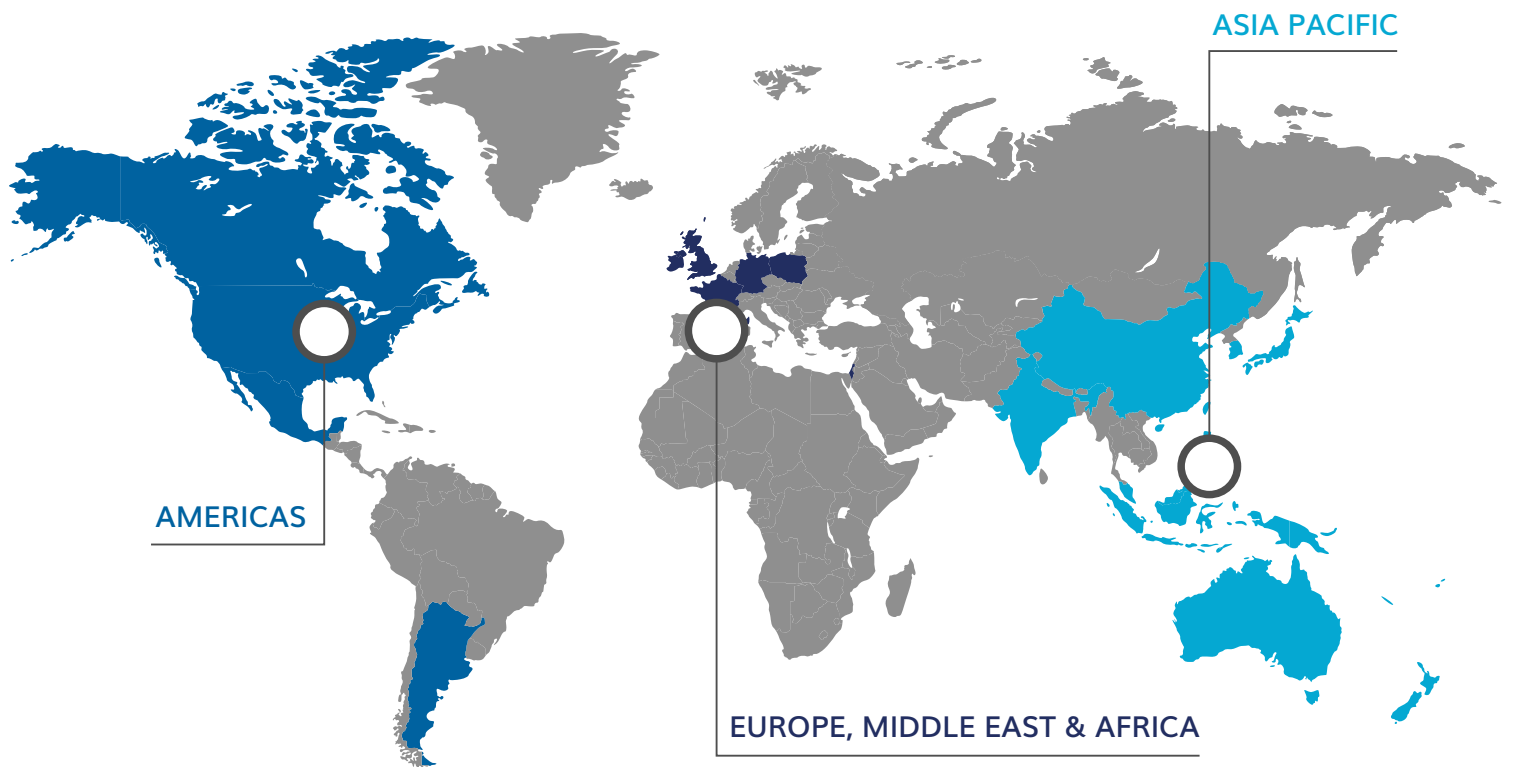
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# GLOBAL PRESENCE. LOCAL SUPPORT.



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